

Message Text

UNCLASSIFIED

PAGE 01 NASSAU 00439 112115Z

66

ACTION ARA-20

INFO OCT-01 ISO-00 COME-00 EB-11 TRSE-00 OMB-01 OPIC-12

SS-20 SPC-03 CIAE-00 INR-10 NSAE-00 RSC-01 DRC-01

/080 W

----- 061926

R 112026Z MAR 74

FM AMEMBASSY NASSAU

TO SECSTATE WASHDC 5322

UNCLAS NASSAU 439

E. O. 11652: N/A

TAGS: BEXP AFSP BF

SUBJ: REVISED FY74 COMMERCIAL ACTION PROGRAM (CAP) - BAHAMAS

REF: (A) NASSAU 1880; (B) STATE 20492; (C) NASSAU 302

1. THIS REVISED CAP SHOULD BE READ IN CONJUNCTION WITH PARA 1 OF REF A AND REF C.

2. OBJECTIVE ONE: INCREASE AMOUNT OF PURCHASES BY GCOB, AND ITS PUBLIC CORPORATIONS FROM THE US. ACTION ONE: IDENTIFY PURCHASING OFFICERS WHO ARE LIKELY TO BE PLACING SUBSTANTIAL ORDERS FOR PRODUCTS OR SERVICES IN THE NEAR FUTURE (DONE). ACTION TWO: ON THE BASIS OF THIS SURVEY, SELECT AT LEAST TWO OF THESE PRODUCTS OR SERVICES FOR INCLUSION AS OBJECTIVES UNDER THIS FY 1974 CAP (SEE BELOW).

3. OBJECTIVE 1-A: INCREASE USE OF US EQUIPMENT BY BAHAMAS ELECTRICITY CORPORATION (BEC) PARTICULARLY FOR NEW GENERATING CAPACITY TO BE REQUIRED IN 1977/78. ACTION ONE: BY FEBRUARY 28 IDENTIFY UP-COMING REQUIREMENTS FOR MAJOR ITEMS (DONE - SEE NASSAU A-41). ACTION TWO: THE BEC UNDERGROUND DISTRIBUTION SYSTEM IS BRITISH-DESIGNED AND SUPPLIED. BY APRIL 15 ASK COMMERCE TO IDENTIFY US SUPPLIERS WHO IN ITS ESTIMATE CAN PROVIDE CABLES AND PARTS FOR THE SYSTEM AT PRICES COMPETITIVE WITH THE UK'S. ACTION THREE: IF SUCH FIRMS CAN BE FOUND, UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NASSAU 00439 112115Z

ATTEMPT TO DETERMINE THE PARTICULARS ON THE UNDERGROUND SYS-

TEM, REPORT THEM TO COMMERCE FOR FORWARDING TO THE FIRMS AND SUGGEST A REPRESENTATIVE VISIT NASSAU TO DISCUSS SALES. (VISITS TO PROPER BEC OFFICIALS TO BE ARRANGED BY EMBASSY.) ACTION FOUR: ACQUAINT BEC WITH MORE US SUPPLIERS THROUGH TRADE OPPORTUNITY PROGRAM (N.B. SYSTEM HAS BEEN ARRANGED WITH BEC TO ADVISE EMBASSY OF SUPPLY REQUIREMENTS AS THEY ARISE. TOS HAVE ALREADY BEEN SUBMITTED UNDER THIS SYSTEM, E.G. SEE NASSAU 359). ACTION FIVE: MAINTAIN CLOSE RELATIONSHIP WITH BEC OFFICIALS IN ORDER TO BE AWARE OF ANY CHANGES IN REQUIREMENTS AND TO ENSURE THAT US FIRMS ARE MADE AWARE OF BEC PLANS AS TIME APPROACHES FOR PURCHASE OF ADDITIONAL GENERATING EQUIPMENT (1977).

4. OBJECTIVE 1-B. PROMOTE USE OF US EQUIPMENT AND SERVICES FOR NEW SEWERAGE SYSTEM FOR NEW PROVIDENCE. ACTION ONE: BY MAY 15 MEET WITH THE LOCAL CONSULTING ENGINEERING FIRM (DOBELL HOWARD HUMPHREYS LTD.) WORKING ON THE PROJECT TO DETERMINE MATERIAL AND SERVICES REQUIRED FOR THE NEW SEWERAGE SYSTEM AND REPORT TO WASHINGTON FOR DISSEMINATION TO US FIRMS. ACTION TWO: DETERMINE FROM PERMANENT SECRETARY, MINISTRY OF WORKS WHEN AND HOW TENDERS FOR THE PROJECT ARE TO BE ISSUED, AND ENSURE THAT AMERICAN FIRMS ARE GIVEN OPPORTUNITY TO BID. ACTION THREE: REPORT TO WASHINGTON ANY INFORMATION ON WORLD BANK FINANCING FOR THE PROJECT AS IT BECOMES AVAILABLE.

5. OBJECTIVE TWO: ESTABLISH AND MAINTAIN A COMPREHENSIVE SPEEDY EARLY WARNING SYSTEM FOR THE DETECTION AND REPORTING OF MAJOR TRADE AND INVESTMENT OPPORTUNITIES. ACTION ONE: CONTINUE TO USE THE CLOSE WORKING RELATIONSHIP WITH THOSE BAHAMIANS IN A POSITION TO KNOW OF PLANNED PROJECTS, PARTICULARLY OFFICIALS OF THE BAHAMAS MINISTRY OF DEVELOPMENT AND THE BAHAMAS DEVELOPMENT CORPORATION. ACTION TWO: ESTABLISH CLOSER RELATIONSHIP WITH THOSE OFFICIALS OF THE GRAND BAHAMA PORT AUTHORITY WHO ARE IN A POSITION TO PROVIDE EARLY NOTIFICATION ON PLANNED PROJECTS IN FREEPORT.

6. OBJECTIVE THREE AND FOUR: UNCHANGED SEE REF A.

7. OBJECTIVE FIVE (SEE REF A) DROPPED COMPLETELY.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 NASSAU 00439 112115Z

8. OBJECTIVE SIX AND ACTION ONE THERETO REMAIN UNCHANGED FROM REF A. ACTION TWO: BY MAY 15 REQUEST COMMERCIE TO PROVIDE TRAINING MATERIAL IN MARKET RESEARCH SO THAT FSL CAN LEARN MARKET RESEARCH REQUIRED IN ORDER TO PREPARE SUBMISSION FOR CATALOGUE SHOW AND MEET OTHER REQUIREMENTS. SPIERS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974NASSAU00439
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: NASSAU
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740353/aaaabxtr.tel
Line Count: 113
Locator: TEXT ON-LINE
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) NASSAU 1880; (B) STATE 20492; (C,) NASSAU 302
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 15 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 JUL 2002 by elbezefj>; APPROVED <06 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: REVISED FY74 COMMERCIAL ACTION PROGRAM (CAP) - BAHAMAS
TAGS: BEXP, AFSP, BF
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005